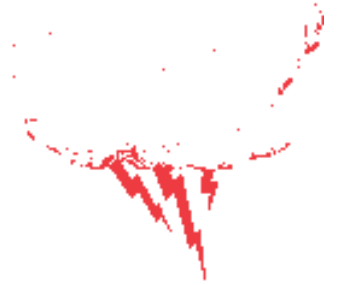


PLATINUM PROTECTION

Data Comm
for
Business

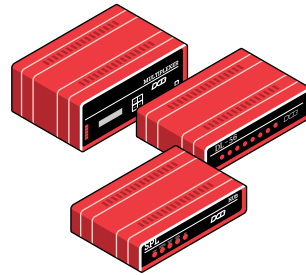
Outsource your network maintenance and support by purchasing the Data Comm for Business, Inc. (DCB) Platinum Protection maintenance agreement. Platinum Protection supplies the benefits of an on staff data comm expert at a fraction of the cost and Platinum Protection insures that any system down time will be minimal. Platinum Protection benefits include:



Damage due to electrical surges, including lightning and power surges are covered. If your unit is completely destroyed by an electrical surge, we will replace it at no cost. Lightning does not have to strike your building directly to cause damage to your data comm equipment. The expanding magnetic field from a nearby lightning strike or even a cloud-to-cloud discharge can easily induce voltage in data lines. The longer the cable, the larger the antenna, and the more likely you are to suffer lightning damage.



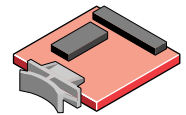
Technical support is available via our toll free number. Most problems, from installation to troubleshooting, to cabling errors can be identified and solved by our technical support personnel. However, down time can be further reduced by purchasing a DCB Access Switch and dial up modem. This allows our tech support personnel to dial in directly to your network and perform on-line diagnostic tests. We are pleased to offer all of our maintenance customers an additional 10% discount on the purchase of an access switch and dial up modem.



When a problem occurs, replacement equipment is supplied whenever needed and as many times as needed to keep system down time to a minimum. Our new replacement policy insures that you will only have to break into your system one time to fix a problem. If you prefer to keep your original equipment, we will be glad to supply you loaner equipment until your original unit is repaired.



Transportation charges, including priority one overnight air if needed, to deliver replacement equipment are no cost to the end user. Most overnight shipments will be delivered by 10:30AM the next morning.



DCB multiplexers and modems have easy to change firmware cartridges. This makes it easy to add features and upgrade your equipment. Firmware upgrades when required are no cost to our maintenance customers.

Affordable cost. Our new Platinum Protection costs only 10% of the list price of the product. You save money even if you have only one power surge per year. Two year and five year plans are also available to further decrease the annual cost of coverage.

